



Make **new contacts** with TechMatch

TechMatch is a free information service, which includes a selection of technologies within Food, Agriculture, Environment and Energy which are offered and requested by companies in Europe. The service also provides information on relevant fairs and matchmaking events.

The aim of the publication is to promote cross border trade and co-operation.

TechMatch is produced by Agro Business Park, Denmark, on behalf of Nordic members of the Enterprise Europe Network – the world's largest business network.

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Interested in a new technology?

If you're interested in one of the technologies or events, or wish to get in contact with one of the companies in TechMatch, please contact one of our consultants.

Remember to quote the reference number of the profile you want to know more about!

You are also welcome to contact us if you wish to promote your new technology in other European regions.

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Lighting system to preserve properties of harvested fruit, vegetables and plant products

(Ref: 12 IE 51S6 3O01)

An Irish company have developed, tested and patented a lighting technology that preserves and enhances the properties and quality of fruit and vegetables post harvest and through the chill chain to the end consumer. The technology has specific applications in the area of storage, transport and refrigeration of food, flowers etc. The company are seeking license agreements and collaborative engagements with companies to commercialise and develop new applications for this technology.

Technology line for curd cheese production

(Ref: 11 PL 62AQ 3NOC)

Company from North-East Poland, dairy producer, developed technology line for curd cheese production. Offered technology line is characterized by a high level of production hygiene, low energy consumption and high level automation of production process. The company is interested in manufacturing agreement or commercial agreement with technical assistance.

A technology of high pressure packaging of meat

(Ref: 11 PL 61AJ 3NR8)

A Polish SME active in meat industry is looking for a technology of high pressure packaging of meat. The system should ensure transparency of the proper storage of food. The company is looking for commercial agreement with technical assistance.

Egg processing technologies and know-how

(Ref: 12 IT 56Z4 3O6X)

An Italian company specialized in developing automation systems for the liquid food industry has developed and provides both automation systems and plant engineering solutions specifically designed for treating liquid egg products. Being committed in this field for over twenty years, the company has gained the trust of well-known egg product manufacturers as well as pasta and confectionery companies. Companies are sought for commercial agreement with technical assistance.





Garlic powder production equipment

(Ref: 12 EE 21C0 3O0O)

An Estonian garlic growing company is looking equipment line for producing: garlic powder, granules and flakes. The production output of garlic powder producing equipment should be approximately 250 000 kg/year. The partner should have experience in providing similar production lines. Highest quality of the end product is sought, as the company is targeting Pharmacy and Food sectors. The technology requested should be fully developed and already on the market.

Traceability for the meat sector

(Ref: 12 ES 27F4 306R)

An Andalusian Technological Centre is looking for new traceability solutions for the meat sector as the current legislation is becoming more demanding with respect to traceability. They are looking for technologies that allow meat manufacturing companies to control the traceability of their products from farm to consumer. They are seeking for a technical cooperation agreement with research organizations or commercial cooperation with companies working in the development of new food techniques.

Biodegradable and compostable composites for packaging from plant material

(Ref: 12 GB 403U 3O9V)

An SME in the South East of England have designed and developed a biodegradable packaging material based on a composite from plant materials: stems and leaves of plants and other natural ingredients that provides a credible alternative to the plastics currently used. The company seeks a license agreement and would like to talk to industry in the packaging and manufacturing sector.

Food industry handling fluids sought for implementation of an innovative packaging

(Ref: 12 FR 37M3 3O11)

A French company set up a small, transparent & flexible container enabling to store different kinds of liquids & fluids. They are willing to implement it into the food industry. That patented innovation is a SEBS tube potentially storing various volumes of fluids, thus delivering it slightly under pressure, enabling easy expulsion. That tube is a 4-layer polypropylene elastomer. Food industry handling eatable fluids (e.g mayonnaise, ketchup) is sought for new implementation of that packaging.

Tailor-made protective solution concept for food products

(Ref: 12 DK 20B7 3O2N)

A newly established Danish company in the field of microbial preservation offers tailor-made protective solution concepts for food products. The solutions defined are based on collected data, analytical results and specified goals and requirements. Technical cooperation or commercial agreement with technical assistance for partners in the food processing industry is offered.

Extension of the shelf life of fresh vegetables

(Ref: 12 IT 532V 3O51)

An organization of growers located in southern Italy is looking for conservation/packaging techniques ensuring an extended shelf life of the fresh vegetables they produce and distribute. The organization is interested in technical cooperation or commercial agreements.

New food process and product development opportunities for ethnic food markets sought

(Ref: 12 GB 403U 3072)

A leading manufacturer and wholesale supplier of premium quality Chinese pancake products, based in the South East of England is seeking partners in Europe with process innovations and new ingredient knowledge to jointly develop new products and process know-how, and supply niche markets throughout the EU.

Quick and certified techniques and tools for pathogens detection in foodstuffs

(Ref: 12 IT 532V 3053)

An Italian company developing diagnostic tools for foodstuff and supplying diagnostic services for SMEs of the agro-food sector, is looking for new devices/methods for quick and reliable detection of pathogens in foodstuff. The company is interested in licence or commercial agreements.

Fenugreek seed extracts for foodstuffs

(Ref: 12 DK 20B7 3NWV)

A Danish consultant has patented a specific method to extract active compounds from fenugreek seeds which can be used in foodstuffs. Various SMEs are sought for technical cooperation: a dietitian/nutritionist company (directing efforts to the diabetic area - old peoples' homes and hospitals), a diary company who produces yoghurts and other milk products and an SME tablet/capsule producer. Plus a food formulator who is to bring the products to the market (marketing).

A home smoker unit for producing traditionally smoked food products

(Ref: 12 GB 46P5 3O43)

A Scottish company has developed an innovative home smoker for producing smoked food products on a domestic scale. The product has a unique design which ensures the end product achieves the traditional smoked flavour but that the smoker is easy to operate and has an appearance which enables it to become a focal point for outdoor entertaining. The company is looking for industrial partners to manufacture the product under licence.

A production process for establishing or expanding a food smoking business

(Ref: 12 GB 46P5 3O40)

A Scottish company with considerable expertise in food smoking has designed a production process for setting up or expanding a food smoking business. The system can be adapted to meet local needs in terms of the type of foods to be smoked. They are seeking joiont venture, commercial or technical partners in Europe who can use this process to develop a new business or new products or to expand or refine existing processes.

Humane elecrical stunner for farmed fish

(Ref: 12 GB 46P5 3ODU))

A Scottish SME has developed a range of humane electrical fish stunners for use by commercial fish farms to reduce stress and improve quality during the slaughter process. They are looking for collaborative partners who could manufacture or assemble the machines under licence and offer installation, servicing and technical support.

Energy

Biomass and yield logistics

(Ref: 12 DE 0855 3O3L)

A German company offers an online monitoring and management system for biomass logistics. Users are biogas plant operators and farmers who handle and keep track of renewable raw materials and biomass residues. It is a



unique solution based on practical experience. The system can be used with any internet-compatible device. Partners from industry and agriculture are sought to adapt the service to their requirements.

Enzymatic technology for Biodiesel production from vegetable oils

(Ref: 12 RO 78EG 3O1Y)

A research institute from Romania has realized a technology for obtaining Diesel engine fuel from sunflower oil, by using the transesterification reaction with methanol in enzymatic catalysis. The Romanian research institute is looking for commercial agreement with technical assistance (engineerging and technical assistance) with an industrial partner, to develop, homologate and introduce the new technology into production.

Open source advanced metering infrastructure for smart grids

(Ref: 12 FI 30I3 3O3U)

A Finnish software company has developed an Open Source advanced metering infrastructure (AMI) for Smart Grids. By using this platform it is very easy to collect measured data from meters, using several different protocols. With this system data can be read with one system instead of each manufacturers own proprietary systems. The company is looking for a strategic license and financial and partners to commercialize the product and bring it to the market

Technology for catalytic treatment of fatty acids, their esters and glycerides with hydrogen-enriched gas

(Ref: 12 RO 78EG 3O1V)

A Romanian research institute has developed a technology for catalytic treatment of fatty acids, their esters and glycerides with hydrogen-enriched gas, so as to obtain a reformulated biofuel (biodiesel), with enhanced characteristics. The Romanian research institute is looking for commercial agreement with technical assistance (engineering and technical assistance) with an industrial partner, to develop, homologate and introduce the new technology into production.

Development and manufacture of new Photovoltaic (solar energy) systems; Hybridation with micro turbines

(Ref: 12 IL 80EP 3O22)

An Israeli solar energy company is looking for a partner for the continuation of development activities of three prototypes of a new microturbine already designed and partially tested. This micro turbine with the company's new photovoltaic solar systems will allow to provide continuous electricity, hot water, refrigeration and drinking water. This package is particularly attractive for off grid areas. Partners with the capabilities of manufacturing and assembling the prototypes are sought.

High-temperature proof filters

(Ref: 12 IT 56Z7 3O21)

An Italian company, leader in the stoves business, is looking for a technology to develop filters able to work at high temperatures (>500°C) to reduce particulate emissions coming from combustion of wood. The company is interested in exploring new tools, materials and methods, without specific preference to a particular technology. The technology requested can either be at the laboratory stage or fully developed.

Plant concept for small biogas plants which reduces investment, operating and maintenance costs

(Ref: 12 AT 0105 3O2R)

An Upper Austrian company has developed an innovative biogas plant which combines the concept of very efficient fermentation in different layers with the absence of moving mechanical parts (stirrer) in the plant reactor. Together with a shaft insertion system (without moving parts) the new concept enables considerable savings in investment, energy and maintenance especially for small biogas plants. The company is looking for plant manufacturers to build and market the new plants.

Vertical Axis Wind Turbine generates energy at low wind speeds

(Ref: 12 GB 77dz 3060)

A UK SME has developed a patent pending working prototype of a vertical axis wind turbine which generates clean energy from the wind, even at low wind speeds. It is seeking partners to further test and develop this technology and adapt it to local circumstances, possibly as part of a Eurostars project bid. The company is particularly interested in technical partners with expertise in generators and Direct Control (DC) charge control, and funding partners interested in this technology.

Energy

Control and visualisation technologies for optimum operation of biogas plants

(Ref: 12 DE 0855 3O3P)

A German company offers future-oriented and reliable control and visualisation concepts for biogas as well as cogeneration plants and biomass drying installations in order to optimise control and management of these plants independently of time and place. Applications are in planning of new and upgrading of existing plants. Solutions are individually adapted to save time and resources. Partners from plant construction and operation are sought for commercial and technical agreements.

Technology for promotion the energy plant Miscanthus, as renewable source

(Ref: 11 RO 74DQ 3N6E)

A Romanian institute has designed and developed a technology for setting-up, maintaining and harvesting Miscanthus cultures. They are looking for trade manufacturers of agricultural machinery to introduce the technology to a series production. Also they offer the following services: services through the technology developed machines: harvesting miscanthus; harvesting miscanthus rhizomes from which to obtain culture; intellectual property rights of patents obtained.

Advanced Mobile Waste to Energy Plant

(Ref: 12 DE 1380 309M)

A German enterprise has developed a 3.0 waste-to-energy technology. The processes utilise a controlled (starved) air gasification process, which thermally converts waste products into a combustible gas. Reduction of fossil fuels, decrease of harmful emissions, capacities from 5-2000 t/12-15 hours of waste processing, a modular design allows flexibility, simple installation etc., ideal for small municipalities, industries, large-scale applications for commercial or technical co-operation.

Biomass to Methanol Process

(Ref: 12 GB 403U 30D0)

An organisation based in the South East of England have developed a catalytic process to convert glycerol, the main by-product of biodiesel production, into methanol. The new method is clean and operates at low temperature and pressure. The resulting methanol has application as a fuel and an industrial chemical. The organisation would like to talk to companies in the energy and fine chemical sectors interested in the commercial development of this work.

Catalysts for the room temperature production of hydrogen

(Ref: 12 GB 403U 30D1)

A South East England University has developed a catalyst which decomposes formic acid into hydrogen + carbon dioxide at room temperature. Handling of formic acid is easier/safer than hydrogen and there is no need for clean-up thus increasing the life of PEM fuel cells. It can also be used in direct formic acid fuel cells, which could offer a higher electromotive force than PEM or DMFC systems. The University seeks organisations in the energy and related sectors to license the technology.

Innovative technology for production of solid fuel from waste material

(Ref: 12 PL 63BB 3OAC)

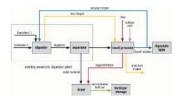
A company from Western Poland has developed a method for production of solid fuel from waste material. This fuel is applicable as a heating source for various heating devices from home fireplaces to large, industrial furnaces and boilers. It may also be adapted to be automatically supplied to the heating devices. The company is interested in technical cooperation as well as co-operation in terms of engineering and is looking for manufacturers of briquetting machines.

Novel process for utilizing residues from biogas plants considerably reducing costs

(Ref: 12 AT 0105 307F)

An Austrian company developed a process for efficient treatment of fermentation residues of anaerobic digestion plants. It is an excellent supplement to existing or newly built biogas plants with more than 1 MW electrical power. It produces high quality dry fertilizer for sale and nutrient poor liquid for application on local fields. Costs are considerably reduced

compared to disposal or use of membrane processes. The company is looking for plant manufacturers for commercialising the process.



Energy crops in temperate climates

(Ref: 12 ES 28G3 3O29)

A Spanish SME focused on R&D in renewable energy and energy crops, offers its significal know-how in Genetic modification of "Jatropha Curcas" plant for new biodiesel production in temperate climates. The company is considering an international project to achieve profitable energy crops to different micro weathers. Industrial/Research partners are sought for technical cooperation, financial agreements, or cooperation within R&D collaborative projects.

Agriculture & Environment

Continuous procedure for determining the contamination of water

(Ref: 11 DE 76DW 3NQ9)

A small German company specialised in restoration and maintenance of lakes, aqua culture, complete building services and planning swimming, natural and chlorinated pools has developed a continuous procedure and a device for determining the biological contamination of water. The main innovative advantage is a continuous sample recovery that guarantees continuous measurement. The company is looking for a partner for further development, adoptions to specific needs or licence agreement.

High-tech wireless sensor network for multi-point measurement applications (e.g. precision agriculture) with tight integration of Apple iOS devices

(Ref: 12 HU 5010 300S)

A Hungarian small R&D company developed a feature-rich, autonomous, solar powered wireless sensor network for multi-point industrial measurements. The system is currently applied in precision agriculture for minimizing chemical consumption, but can be easily tailored for any other application.



The company seeks industrial and research partners interested in using the system in their own products, further developing or marketing it. Agricultural companies are welcome to test new applications.

Rainwater and greywater supply

(Ref: 12 DE 0855 3O2P)

A German company develops and manufactures products for rainwater and greywater harvesting, as well as rainwater infiltration trenches. Their supply units operate automatically. They are environmentally friendly and are characterised by high savings and low maintenance requirements. Thanks to modular set-up applications from private households to industrial use can be served. Industrial partners are sought for commercial agreements with technical assistance.



Wasted tyres disposal by distillation and gasification

(Ref: 12 ES 28G2 3O1Q)

A Spanish public research organisation, in collaboration with a SME, has developed a process for the successive distillation and gasification of wasted tyres that maximizes the extraction of fuel oil, carbon black and gasses capable of generating electricity, obtaining as much energy stored in the tyre as it is possible with the minimum emission of polluting gasses. Partners interested in licensing the patent are being sought.

By Nature for Nature: Innovation in Sustainable Wastewater Management

(Ref: 12 IL 80EP 3O65)

An Israeli R&D company specializing in sustainable solutions worldwide has developed a sophisticated technology for sustainable, low energy, simultaneous purification of water, soil and air. The company seeks an R&D partner to further develop the technology globally. The technology is based on phytotechnology ecological engineering, modeled upon nature's preservation balance. The technology is applied to major sites globally, and stands at the forefront of wastewater management innovation.

Integrative method to prevent rodents' damage on agricultural fields

(Ref: 12 IL 80EP 3075)

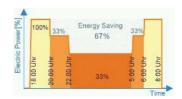
An international company based in Israel is looking for technologies for repelling rodents from agricultural field and prevent their damages to crops and irrigation equipment. The company is also looking for research partners with facilities and abilities to test those technologies on the field. Testing facilities and expertise can be either at the laboratory stage or on fully developed field application.

Innovative dimming technology for existing and new street light systems to reduce the consumption of electricity by up to 67%

(Ref: 12 DE 18A5 3O1P)

A German SME offers an innovative and highly developed dimming technology for existing and new street light systems to decrease the consumption of electricity by up to 67%. The technology enables the precise control of energy consumption and lighting activity throughout. The company has developed and patented (applied) the technology,

and has introduced the system successfully to the market. The company is offering the technology and consultation for different applications.



Agriculture & Environment

Woven Textile Structures with Differentiated Covering for Applications in Agriculture

(Ref: 12 RO 74DQ 305Y)

A Romanian institute developed functional agro-textiles for agriculture, by nature (UV stabilized polyethylene), structure (specific cover degree, simple/complex armure) and properties: air and water permeability, durability, easily to reinforce the textile composites, easily to be manufactured as covers for agriculture. The institute is interested in finding research organisations and industrial partners for developing the project proposal under different types of co-operation (to be discussed).

Carbon-negative energy and carbon black generated from renewable resources

(Ref: 12 GB 403U 3OC0)

A company based in the South-East of England has developed a process to generate heat and carbon-black from raw sugar. This process sequesters atmospheric carbon dioxide, creating carbon-negative energy. The products of the process are not harmful; in fact, they are worth more than the raw materials consumed. The company is looking for partners in the sugar producing industry or utility firms to jointly further develop the technology or licensing opportunities.

Novel compact bioreactor for household wastewater treatment

(Ref: 12 GR 49R2 3O8K)

A Greek SME has developed a compact bioreactor for household waste water treatment which is able to treat up to 150m3 of waste water on a property of 30m3. The bioreactor's operation is based on an aerobic treatment process which is designed by a micro bubble aeration system. Licensing agreements with public and private partners dealing with wastewater treatment are sought.

Environmentally friendly ultraviolet technology for water, air and surface disinfection

(Ref: 12 NL 60FI 300E)

A Dutch company offers a complete range of certified UV disinfection equipment. The UV-Systems can be used for potable, process, waste and re-use water, as well as for special applications like swimming pools and aquaculture. They offer both pressurized and open channel versions. The company is looking for technology license and/or commercial agreements with technical assistance.





Radiometer for monitoring the humidity of the soil

(Ref: 12 BG 0530 3NZM)

A Bulgarian company with extensive experience in the design and manufacture of high-frequency devices and systems has developed a radiometer for monitoring the humidity of the soil. The tool is used for systems for automatic irrigation. The company seeks joint-ventures, financial resources and commercial agreements with companies interested in the implementation of this invention.

Brussels SME offering tailor-made formulations of micro-organisms for bio-treatment and bio-remediation ("Bioaugmentation")

(Ref: 12 BE 0213 30F4)

The SME produces and supplies highly concentrated and stabilised specific micro-organisms for environmental biological technology. Its bio-treatment solutions have been successfully tested in domestic waste water, industrial waste water treatment plants, ponds and contaminated soil treatment. It seeks technical cooperation with formulators of biological activators, industries with water and soil treatment issues, operators of sewage treatment, service company providing bio-treatment solutions.

Microwave moisture meter for grains

(Ref: 12 BG 0530 3NZL)

A Bulgarian company with extensive experience in the design and manufacture of high-frequency devices and systems has developed a portable non-destructive tool for measurement of the percentage of water in grains. The device can be re-calibrated for measurement of any bulk material. The company seeks joint-ventures, financial resources and commercial agreements with technical assistance with companies interested in the implementation of this invention.

Specialist Animal Health Research and Innovative Disease Modelling

(Ref: 12 GB 46P4 3NZ3)

An experienced UK based SME offers research and development support to the Animal Health Industry (supporting the development, registration and manufacture of veterinary therapeutics). They are seeking partners in animal health companies who are developing veterinary medicines and/or animal feed companies developing feed additives for joint further development and commercial agreements.

International Matchmaking Events

What is **matchmaking?**

Matchmaking in the business sector is all about getting a lot of different companies and organisations from a particular sector to meet at a matchmaking event, and to help them create new national and international working relationships.

During these matchmaking meetings, which can be run over 1-2 days, participants can meet new potential business partners. Meetings are normally arranged in advance, and can typically last for 30 minutes, which is enough to see if there is the potential for future co-operation. Matchmaking is the quickest and cheapest way to build up new contacts in other countries.

Most matchmaking events are held in connection with international trade fairs and give your company the chance to meet with other businesses relevant for you – whether your visit is to buy, sell or simply to learn about new technologies.

There are many matchmaking events in Europe and a small selection is shown in this edition of TechMatch. If you want to hear more about an event, or wish to take part, please contact one of our consultants.



International Matchmaking Events

European Seafood Exposition 2012

Date: 24-26 April 2012
City/country: Brussels, Belgium

Sectors: Fisheries, resources of the sea

Registration:

The European Seafood Exposition (ESE), the world's largest seafood fair, attracts buyers and sellers from over 140 countries around the world and featuring the stands of over 1600 exhibitors, ESE is the global can't-miss fair for the seafood industry.

Hosted by Scottish Development International and managed by Enterprise Europe Scotland, there is an opportunity for targeted networking giving companies the opportunity to meet potential customers, suppliers or partners face-to-face to explore business opportunities. A number of the companies which took part in past events have reached deals as a result of contacts from the event.

Who should participate?

Those looking to expand market reach, interested in sourcing/ further commercialising innovative processes or technical solutions, finding development partners, or to underpin their competitiveness in seafood related markets.

This event attracts companies from the UK, Belgium, France, Chile, Canada, Greece, Iceland, Italy, the Netherlands, Norway, Poland, Spain and Turkey.

Partner Brokerage Event - what is it?

An ideal way to find commercial and development partners, in pre-arranged 30 minute meetings

Who am I likely to meet?

Commercial partners for distribution, or those who can help with technical issues you may be facing, ranging from buyers to those offering novel solutions, processes or applications e.g. packaging, safety testing.

Further Information and Online Registration

www.euroseafood.com



ENREG ENERGIA REGENERABILA® 2012

Date: 25-26 April 2012 **City/country:** Arad, Romania

Sectors: Energy

Registration:

ENREG ENERGIA REGENERABILA® is the biggest international trade fair and conference for renewable energy and energy efficiency in building and renovation that takes place annually in this euro region and the west part of Romania, since 2009 at Expo Arad International.

After RENEXPO® South-East Europe, the biggest renewable energy trade fair in Romania, organized annually in November in the Palace Hall Bucharest, ENREG is the second biggest renewable energy event of Romania.

It is the only trade fair in the region that brings together 3 countries' interest for renewable energy: Romania, Hungary and Serbia.

At ENREG ENERGIA REGENERABILA® you will receive extensive information on the products, technologies, services and innovations in the area of renewable energies and energy efficiency.

Specialized conferences take place in parallel to the trade fair, where national and international public authorities, associations, scientists and companies present trends, research results, technologies and innovations in their field.

The trade fair becomes known as the most important platform for key players and experts to exchange know how and do business in the area of renewable energy in western part of Romania.

As in every year, IPA CIFATT as a RO4Europe partner, is organizing a brokerage event that will bring together researchers, investors, SMEs, dealers and manufacturers in renewable energies and adequate equipments, energy efficiency, building and renovation. The event will take place during the first two days of the fair.

Further Information and Online Registration

www.enreg-expo.com



International Matchmaking Events

AGRI-FOOD Brokerage Event

Registration:

Enterprise Europe Network RO Bacau is organizing a brokerage event on the occasion of a series of fairs: AGROMEXPO, ALIMENTEXPO, PLANT EXPO, which will gather exhibitors from all over Romania, being an ideal event to make contacts and to prepare future business.

Thematic areas of the Brokerage Event:

- agricultural tools and machines; agricultural food products; animal breeding and fowls; irrigation; chemical fertilizers
- food products; bakery; technologies and equipments for food industry
- flower show, potted plants seeds; planting materials; gardening tools; professional garden

The one-to-one meetings give an opportunity to exhibitors and visitors to find potential commercial or technology partners from all over Europe and beyond. Individual bilateral meetings will be booked in advance and will be pre-arranged and assisted by Enterprise Europe Network Bacau staff.

Participation can make you benefit from:

- an unique opportunity for SMEs and entrepreneurs to find potential business partners through the B2B pre-arranged meetings - save time and money looking for the right partner
- the promotion of your profile
- · support at the event from EEN team
- an occasion to visit the fairs

Further Information and Online Registration

Innovation for Food Safety B2B Matchmaking Event

Date: 3-4 May 2012

City/country: Istanbul, Turkey

Sectors: Agriculture - forestry

Registration: 6 April 2012

A brokerage event with the Theme "Innovation for Food Safety" will be organised during the third edition of Food Safety Congress in Istanbul 3-4 May 2012.

The Food Safety Congress is gathering all parts related to food safety -academicians, researchers, companies, sector professionals, public bodies, NGOs- together. During the two days addicted to food safety, the issue will be handled by different point of views.

The brokerage event will provide the participants a meeting place, where they can share their new project ideas, technologies, and products with other participants and build new partnerships. So, they will spend a more effective time during the Congress.

Further Information and Online Registration

www.een-b2b.org/foodsafety2012 www.foodsafetycongress.org



Enterprise Europe Network

What can **the Network** do for you?

The Enterprise Europe Network was launched in February 2008 by the Commission's Directorate-General for Enterprise and Industry. It builds on the former Euro Info Centre (EIC) and Innovation Relay Centre (IRC) Networks, established in 1987 and 1995 respectively.

Who are we?

- 600 organisations
- Activities in more than 50 countries

How can we help you?

- We can help your company find relevant trading partners
- We help SMEs develop new products, open new markets and provide information on EU opportunities
- We advise SMEs on technical issues including IPR, standards and EU legislation
- We operate as an intermediary between entrepreneurs and EU decision makers and can help your company be heard in Europe



In only three months in 2011, Morten Basse Jensen (right) from the Danish company APRO and Winston Philips (left) from English Cosalt agreed to establish a joint venture, Cosalt Wind Energy - installation and servicing of offshore wind turbines.

In September 2011, the joint venture won the Enterprise Europe Network's "Network Stars Award" as a best practice example of cross-border cooperation.



Some numbers...

- Business and technology partnership deals signed by 5,000 companies
- 23,000 profiles in the technology transfer and business cooperation databases
- More than half of companies using the Network have entered new markets
- 99.7% of clients surveyed would recommend the Network to others



