



techMatch

Agribusiness & Environment

No. 3 • 2013

Global reach for local companies...



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TechMatch is a free information service, which includes a selection of technologies within Food, Agriculture, Environment and Energy which are offered and requested by companies in Europe. The service also provides information on relevant fairs and matchmaking events.

The aim of the publication is to promote cross border trade and co-operation.

TechMatch is produced by Agro Business Park, Denmark, on behalf of Nordic members of the Enterprise Europe Network – the world's largest business network.

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Interested in a new technology?

If you're interested in one of the technologies or events, or wish to get in contact with one of the companies in TechMatch, please contact one of our consultants.

Remember to quote the reference number of the profile you want to know more about!

You are also welcome to contact us if you wish to promote your new technology in other European regions.

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New appetite suppressant chocolate

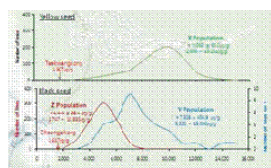
(Ref: 10 ES 23D2 3GJG)

A Spanish company has developed a new chocolate able to act as appetite suppressant. The product combines for first time the good taste of chocolate and spirulina, a microscopic algae and natural source of minerals, proteins, vitamins and amino acids, avoiding thus the use of chemicals. Other natural ingredient is joboba because acts directly with the control of appetite. The product is fully developed and commercially available. The company is looking for partners to licentiate the technology.

Developing functional soybean for health aid foods

(Ref: 13 KR 9A9E 3RPI)

The developed technology is a soybean variety containing high amount of isoflavone, which is known as the best functional material for new drug and food development, for its effects including anti-cancer, menopausal symptom alleviation, and cardiovascular and prostates diseases. Korean company is looking for industrial partners to licensing agreement for technology transfer, technical cooperation, and financial resources for joint venture.



[Distribution of Soybean isoflavone content]

Inexpensive and superior production process for white organic hemp milk

(Ref: 08 AT 0106 27LK)

An Austrian SME has patented a unique production process for organic hemp milk free of any additives. The process involves heat treatment that stabilizes the hemp milk and offers many advantages over the present industry standard cold extraction process which include a stable white colour, a protein-rich content, absence of coagulation and a pleasant taste. The SME looks for partners in the food industry, milk production, breweries and bakeries for licence agreements, JVs or financial resources.

Insulation system between the different phases of a composed food to avoid moisture migration

(Ref: 13 HR 89GM 3RMU)

Small Croatian company developed a device for filling natural or artificial intestine with minced or chopped meat in production of all kinds of sausages that are supplied to consumers. The device allows faster and easier preparation of product, as well as cheaper solution compared to other solutions available on the market. The device is consisted of several smaller parts with broad applicability for filling various products. Innovator is looking for partners to license the technology.

Fungi based technology for development of immune supporting food products

(Ref: 13 NL 60AH 3RPA)

A Dutch company develops and manufactures health beneficial products based on fungi. Its capabilities include the production of both mycelial based products and the concentration of fungal spores as well as the concentration of secondary metabolites derived from fungal cells. The company aims to apply the technology to develop products that enhance the health of people. Therefore, the company is looking for industrial partners for joint development of food products for the human market.

Foam production and foam stability in beverages

(Ref: 13 ES 252K 3ROT)

A Spanish company working in the food sector is looking for proposals of technologies or processes to allow stable foam production in beverages at different temperatures and through a period of time. The company is looking for industrial partners or research centres interested in a license agreement or a technical cooperation.

Cubic eggs: Technology to produce cubic and varied shaped, coloured and flavoured raw eggs

(Ref: 09 TR 97NA 3CV9)

An inventor from Turkey has developed a method to process normal eggs into various shapes, colours and flavours. The eggs can be cubic, conic, pyramid or more complex or amorphous designs. The core of the technology is the development of the artificial shell material all the characteristics like fragility, hardness, porosity of natural egg shell, Interest from especially Christian Easter market. The inventor is looking for licence and joint-venture agreements as well as financial resources.



Method to maintain the characteristic reddish colour of meat through heat process treatment while maintaining a clean label

(Ref: 13 ES 252K 3ROS)

A Spanish company working in the food sector is looking for technologies or processes to maintain the characteristic reddish colour of meat all through the heat process treatment with no E number additives and therefore allowing having a clean label. They are looking for an alternative solution to nitrite or indirect sources of nitrite. The company is looking for industrial partners or research centres interested in a license agreement or a technical cooperation.

Pneumatic double-filling machine for making sausages

(Ref: 13 HR 89GM 3RMU)

Small Croatian company developed a device for filling natural or artificial intestine with minced or chopped meat in production of all kinds of sausages that are supplied to consumers. The device allows faster and easier preparation of product, as well as cheaper solution compared to other solutions available on the market. The device is consisted of several smaller parts with broad applicability for filling various products. Innovator is looking for partners to license the technology.



New vinegar macerated with fruits has good antioxidant properties

(Ref: 12 ES 276D 3RIC)

An Andalusian Research Group has developed a new group of enological products - wine vinegars aromatized with various fruits. These special vinegars have a high content in polyphenols, which are substances that make them particularly beneficial for consumer health. They are looking for industrial partners interested in technical cooperation and license agreement.

Gluten free Pizza

(Ref: 12 IT 53U4 3QVC)

A research center from southern Italy, in charge of Innovation and development in Food has developed the innovative product base for pizzas without gluten. This is a new product concept, aimed at celiac subjects with a focus on environmental issues. Specifically it is gluten free fresh dough for pizza, leavened and already stretched. The group seeks financial and industrial partners to start technical agreements.

A unique scientific and regulatory database regarding 2100 ingredients that can be used in food and food supplements (Plants, seaweed, fungus, vitamin?)

(Ref: 10 FR 34K2 3G4N)

A French SME of consultancy in nutrition and health has created an innovative scientific and regulatory on-line database regarding ingredients for food, food supplements and

fortified foods. The database gives laboratories, agro-food groups, raw material suppliers, food supplements manufacturers the opportunity to find relevant and comprehensive information about 2100 ingredients to innovate and make their formulation more competitive. A Commercial Agreement with Technical Assistance is sought.



Management software that can be applied to industries in the food cluster

(Ref: 08 PT 65BN 0JA2)

A Portuguese software company has developed a software application that can manage all the aspects connected with food production, namely traceability and HACCP, in all kind of food industries. Advantages over other existing applications are its modular architecture, which allows quick configuration of the system for application in different industrial segments and transparent integration with multiple devices (sensors, PDAs, computers, etc.). The company is seeking partners in the food sector.

Probiotic strains improving isoflavones bioavailability in soy milk and related products

(Ref: 12 ES 28G2 3OKX)

A Spanish Research Centre has patented three Lactobacillus strains capable of growing in soy milk and improving the bio-availability of isoflavones through their α -galactosidase and β -glucosidase activity. Moreover, due to their tolerance to low pH and bile salts (up to pH=3.5 and 2%, respectively) they can survive and colonize the gastrointestinal tract, thus being suitable for manufacturing probiotic foods derived from soymilk. Partners are sought for license and development agreements.

Innovative capsules for honey pills

(Ref: 13 LV 58AD 3RSY)

Company from Latvia engaged in honey processing for supplements and medication is looking for an innovative material or technology to produce honey pills from high quality biological honey. The company is looking for both material and equipment for production of the honey pills. The company is looking for commercial agreement with technical assistance.

Innovative production processes and technologies for packaging of fruit or vegetable purée

(Ref: 12 IT 56Z6 3Q9P)

An SME from North of Italy has developed an innovative processing procedure to produce fresh fruit purée combined with an innovative packaging it allows to bypass the refrigeration chain. 100% natural fruit with no preservatives, no aromas, no additives, no refrigeration. They are looking for joint ventures and licence agreements, as well as manufacturing agreement (transfer of knowledge in new raw materials).

Industrial food drying methods

(Ref: 10 TR 98OA 3GFA)

A Turkish SME producing food drying systems is searching for advanced "industrial food drying" methods. The company is looking for industrial partners interested in technical cooperation, manufacturing agreement and joint venture. The technology can be either in the development phase or fully developed.

Biomass combustion technology

(Ref: 12 DK 20B7 3RAR)

A Danish SME specialized in biomass combustion is offering license agreements to industrial partners that give them the rights to manufacture and sell the Danish company's patented and award winning combustion technology (a biomass/waste furnace). The company is also interested in joint further development, joint venture, and financial resources.



Highly efficient solar collector with fluid pervious transparent insulation

(Ref: 12 DE 1380 3RBT)

A German private inventor has designed a highly effective solar collector with fluid pervious transparent heat insulation and perforated absorber plate, collecting all incident solar energy and preventing heat transmission to the surroundings. Part of the collected heat can be transferred back to the collector at a higher temperature level thus increasing thermal efficiency. Mechanical or electric energy can be produced. The inventor is mainly interested in a licensing agreement.

High-voltage battery power supply for driving hybrid or electronic public vehicles

(Ref: 12 HU 50S0 3RD5)

Hungarian university knowledge centre developed high-voltage battery power supply for driving hybrid or electronic public vehicles. Its main advantages: compact unit with charge optimization system. The technology is good for hybrid and electronic public vehicles and for manufacturing companies developing and producing driving systems for trucks and buses. The knowledge centre is looking for an industry- or service partner for adapting the technology for specific vehicles and for production.

Technology for promotion the energy plant Miscanthus, as renewable source

(Ref: 11 RO 74DQ 3N6E)

A Romanian institute has designed and developed a technology for setting-up, maintaining and harvesting Miscanthus cultures. They are looking for trade manufacturers of agricultural machinery to introduce the technology to a series production. Also they offer the following services: services through the technology developed machines: harvesting miscanthus; harvesting miscanthus rhizomes from which to obtain culture; intellectual property rights of patents obtained.

New type of Rubber plugs for tapping measurement voltage of fuel cells

(Ref: 09 DE 19A7 3ECH)

A company from Hamburg has developed a novel measuring device for measuring the cell voltages of fuel cells using a rubber plug with a printed circuit board positioned on top of this. The voltage to be tapped is a decisive value for the operation of fuel cells. With the aid of this invention the existing disadvantages of voltage tapping using spring contacts on the bipolar plates can be eliminated. Companies interested in industrial development or license agreements are sought.



New type of accumulative photovoltaic power plant using fuel cells

(Ref: 12 CZ 0748 3O6U)

Small Czech company developed a new type of accumulative photovoltaic power plant using fuel cells. This system is much more efficient than conventional one using electrolyzers. Big advantage of this power plant is a possibility to easy store the energy in a form of hydrogen. Also, this solution has minimal effect on the environment. The company prefers Licensing or Commercial Agreement with Technical Assistance but is also open for other types of collaboration.

Fuzzy control for fermentation plants

(Ref: 10 DE 19A7 3JQD)

A fuzzy control for plants designed to ferment biomass of all types has been developed at a university in north Germany. The fermentation process can be automatically controlled and adjusted such that ideal results are achieved and costly breakdowns in methane production are prevented by recording a maximum of only three parameters (e.g. temperature, gas volume, moisture). Fermentation plant manufacturers or users interested in further co-development or in buying of licence or patent are sought.

Design and analysis of horizontal and vertical axis wind turbines of small and medium size (from 1 to 50 KW)

(Ref: 07 IT SUUN 0IV2)

An Italian research group has designed and built a prototype of a 5-kW Horizontal Axis small Wind Turbine (HAWT) and it is working on an innovative Vertical Axis small Wind Turbine (VAWT) to be patented soon. The small wind turbines proposed are easy to install and to maintain; they work well with medium wind intensity (average wind speed 5.5 m/s); they have low cost. The research group is looking for industrial partners interested in further development and in the industrialisation phase.

Fast Pyrolysis Reactor for dealing with biomass, resulting in the production of high grade active carbon, thermal energy and gas for CHP (Combined Heat and Power)

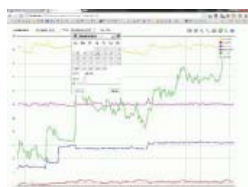
(Ref: 13 GB 46P4 3RS9)

A Scottish SME has developed an innovative Fast Pyrolysis Reactor which is an efficient, environmentally friendly method for dealing with biomass to deliver CHP, in addition to which several carbon based high value products such as charcoal, biochar and activated carbon can be simultaneously produced. The company seeks a demonstration site with a high heat and load need and ideally close to a biomass crop supply or waste supply. Technical cooperation, JV and license agreements are considered.

BioGaps: Web-Based Monitoring and Supervising software for biogas capture networks

(Ref: 13 ES 24D4 3RSQ)

A Spanish company has developed a software application designed to supervise and monitor a biogas capture network. This software has, among other innovative features, a modern web-based interface, multiuser system with concurrent working possibilities and an interactive map with additional options. The application is now running in the organisation in charge of solid waste management in the region of Asturias. Industrial partners are sought for commercial agreements with technical assistance.



Intelligent passive sampler for monitoring of ground/drinking water, surface water and waste water

(Ref: 11 DK 20B7 3KTG)

A Danish SME has developed an intelligent passive sampler for measuring water quality - a technically and operationally unique technology that provides an easy to use method with the ability to acquire precise accurate and reliable data in an easy to use format whilst reducing costs, logistics and time associated with environmental monitoring. The technology is worldwide patented and ready for commercial launch. The company is looking for technical co-operation or commercial agreement.



Innovative low temperature and cost effective process for lignocellulosic biofuels and chemicals production from agricultural and industrial waste

(Ref: 13 FR 36L8 3RO0)

A French R&D Centre has developed a process allowing the lignocellulosic biomass to be fractionated through an enzymatic defibration reaction method that leads to glucose, xylose/arabinose and depolymerised lignin. This fermentable sugar juice can be used to produce second generation biofuels (ethanol) or other molecules of interest (polyhydroxyalkanoate, xanthan gum). Pilot plant is running in Western France. Partners are sought for further testing and industrial development of the technology.

Novel Soilless Hydroculture System

(Ref: 13 TR 99PB 3RTE)

A Turkish research and development company, developed a hydroculture system enhancing higher productivity compared with classic and other soilless agriculture systems. Growing up 80 tones of product on 1000m2 area is provided by the system. High and stable yields, lower water consumption, no nutrition pollution is achieved. No soil is needed for the system. Company is looking for commercial agreements with technical assistance.

Combined greywater and heat recovery system

(Ref: 13 GB 46P4 3RU3)

A Scottish SME has developed an innovative unit which collects greywater from the bath or shower, removes the heat and transfers it back to the central heating system then uses the cooled and treated water to flush toilets. Ideal for new-builds or refurbishment projects, the unit fits comfortably into a wall cavity and can feed multiple toilets. The company now seeks license agreements or technical collaboration with housing associations, specifiers, contractors or developers.



High precision on-board volume measurement of log wood for harvesters with reduced calibration effort

(Ref: 11 DE 1592 3KPZ)

A German research institute has developed a solution for high-precision on-board volume measurement of logwood. Precise measuring of logwood volume during the harvesting process is not possible up to now. The new developed combination of sensor, specimen and processing software enables a more precise measurement as well as a reduced calibration effort. The research institute is searching for licensees and for partners for joint further development of the technology.

Mobile wastewater treatment plant with membrane bioreactor technology for reusing treated water as process water

(Ref: 10 AT 0106 3IXO)

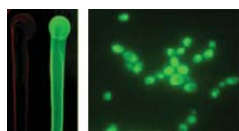
An Austrian SME has developed a fully biological mobile container waste water treatment plant (WWTP) with membrane bioreactor technology. Advantages of complete biological reclamation of water from the sewage in a very compact unit without air pollution. Suitable for small urban districts, military and humanitarian uses etc. Searching for partners interested in manufacturing the container plants and also companies interested in further development.



New vaccines against animal brucellosis and associated diagnostic methods

(Ref: 09 ES 28G2 3G0W)

A research organization and a university from Spain, and two universities from Costa Rica have developed a *Brucella* vaccine expressing the fluorescent protein GFP. This modification maintains the vaccine properties but allows identification of vaccinated animals by ELISA, UV detection, fluorescence



microscopy or PCR. This solves the issue of current vaccines producing a reaction indistinguishable from that in infected animals. Licensees from the biotech / veterinary drugs industry are sought for.

Quicker and less invasive honey extraction system for hives

(Ref: 13 IT 56Z4 3RR0)

An apiculture expert, in collaboration with a farm company in the Northern Italy producing organic foods, has developed and applied for a patent a new technology which allows an easier and quicker honey extraction and its packaging from the hive. The proposed system can also be automated. Companies working in agriculture and apiculture devices are sought for licensing agreements and technical cooperations.



Advanced mechanical separation and dewatering of coarse particles from raw sewage influents to small sewage treatment plants

(Ref: 10 AT 0106 3IXO)

An Austrian SME developed a simple and cost-effective machine to separate coarse particles from raw sewage before the biological treatment step. A “pelletising-strainer” can be installed in an existing continuous sewer pipe. Substitution for voluminous settling tanks or screen devices and avoid costly disposal of primary sludge. It can be used with small waste water treatment plants and pumping stations. Partners are sought for technical cooperation, financial support and commercial agreement.

Strengtheners of immunity and growth for agricultural products

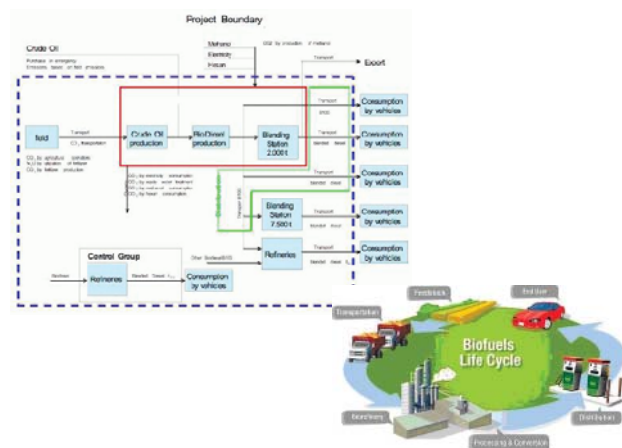
(Ref: 13 CZ 0746 3RWR)

A Czech SME, a biotech company has developed a highly efficient plant resistance inducer/improver ensuring persistently high productivity of agricultural crops as well as successful growth of fruits and vegetables cultivated under naturally non-optimal conditions such as drought, flooding, low or high temperatures, sudden weather changes, chemical stress and more. The company is searching for partners for signing a commercial agreement with technical assistance.

Bulgarian company is offering a methodology for calculation and monitoring of the green house gases emissions reduction by biodiesel production from crops

(Ref: 13 BG 0532 3RQE)

A Bulgarian company together with an Austrian partner has developed a methodology for development of joint projects by production of biodiesel from crops in order to reduce the green house gases emissions by substituting petroleum diesel in transportation. Implementation of projects by new biodiesel producers will generate emissions reductions for sale by Emission Trading Schemes. The company is looking for owners of biodiesel plants under construction to introduce the new methodology.



Technology for treatment and recovery of any origin fluid waste with high NH₃ (ammonia) percentage in its composition

(Ref: 13 ES 28F9 3RQC)

A Spanish company has developed an integral solution to neutralize, recover and benefit by the use of any organic origin fluid waste from animal, human or industrial with high NH₃ (ammonia) percentage in its composition. The technology is able to recover the waste fluid as water. Therefore, it could mean a reliable way to increase the world water availability. The company is seeking partners in order to reach licensing agreement, financial resources agreement or technical cooperation.

Efficient and stable anaerobic cleaning of contaminated wastewater

(Ref: 13 AT 0105 3RSP)

An Austrian company offers a new technology to clean waste water under anaerobic conditions. The new technology with integrated mixer and membrane separator is a highly efficient system to clean industrial waste water under anaerobic conditions. It offers a much wider range of applications for cleaning processes than other technologies and has comparable better cleaning results. Technical and commercial partners as well as licensees are sought.



Novel Poultry Vaccination smart Injection device, with a monitoring, control and management system

(Ref: 13 IL 80ER 3RRX)

An Israeli start-up company has developed an innovative Poultry Vaccination smart Injection device, with a monitoring, control and management system. The solution enables pre-set amount of precise and constant dose needed for poultry vaccine injection. and allows monitoring and tracking of all poultry vaccine process as an IT system for breeders. The company is looking for partners to further develop the product, to reach joint venture agreements or to provide financial resources.

Efficient drum dryer technology and equipment to process fibrous low-density products, such as grass, straw and lucerne to produce pellets and bales to apply as animal feed

(Ref: 12 NL 60FI 3QZR)

A Dutch SME offers drum dryer and process technology to dry grass, straw and lucerne to produce pellets and bales to apply as animal feed. The technology is specially designed to process long fibrous products that are used for animal feed. The company is looking for partners (licence and manufacturing agreements), like agriculture equipment manufacturers and agriculture/feed companies/cooperatives to implement this technology.



Electrodialysis processes for sewage treatment

(Ref: 09 ES 23D2 3CQK)

A Spanish University has a high experience and know-how to develop and carry out electrodialysis and electrodialytic processes for sewage treatment, mainly those related to high salinity contents. This technology can be more effective than traditional treatments in these cases and could be of interest to industries with wastewaters (for example, textile or chemical industries). Partners interested in establish know-how agreements or technical projects for that purpose are sought.



Innovative teat disinfectant that includes an indicating blue dye

(Ref: 12 IL 80ER 3OET)

A leading Israeli pharmaceutical company specializing in the manufacturing of disinfectant products has developed a unique and innovative teat disinfectant that includes an indicating blue dye, able to kill mastitis causing bacterial pathogens in less than one minute at a concentration of 1500 mg per litre solution. The company is looking for joint further development, new applications, joint ventures and licensing and commercial agreements.

International Matchmaking Events

What is matchmaking?

Matchmaking in the business sector is all about getting a lot of different companies and organisations from a particular sector to meet at a matchmaking event, and to help them create new national and international working relationships.

During these matchmaking meetings, which can be run over 1-2 days, participants can meet new potential business partners. Meetings are normally arranged in advance, and can typically last for 30 minutes, which is enough to see if there is the potential for future co-operation. Matchmaking is the quickest and cheapest way to build up new contacts in other countries.

Most matchmaking events are held in connection with international trade fairs and give your company the chance to meet with other businesses relevant for you – whether your visit is to buy, sell or simply to learn about new technologies.

There are many matchmaking events in Europe and a small selection is shown in this edition of TechMatch. If you want to hear more about an event, or wish to take part, please contact one of our consultants.



International Matchmaking Events

ATWARM 2013 - Water the Greatest Global Challenge

Date: 14-16 May 2013
City/country: Dublin, Ireland
Sectors: Environment
Registration: 26 April 2013

Enterprise Europe Network Ireland supported by Enterprise Ireland and Invest Northern Ireland, invites you to participate at the brokerage event during ATWARM International Conference 2013 "Water - The Greatest Global Challenge" 14-16 May at The Helix, Dublin. Manage dedicated business contacts during the conference by joining our brokerage session which takes place on Day 2, Wednesday 15 May.

Target participants.

This one day event will target a wide spectrum of innovative companies, universities and researchers from Europe in the Water and Environment sector interested in sharing new project ideas and finding collaboration partners

The brokerage event takes place during ATWARM International Conference "Water - The Greatest Global Challenge" which will highlight innovations in water quality management that have been developed and demonstrated by a team of Marie Curie research Fellows under the FP7 Initial Training Network project, ATWARM (Advanced Technologies for Water Resource Management).

ATWARM (Advanced Technologies for Water Resource Management) represents a collection of industry-led research projects, addressing the innovation needs of QUESTOR member organisations in the area of water. QUESTOR is an industry-university cooperative research centre (I/UCRC) – which delivers industry-led environmental research. QUESTOR puts a high emphasis on knowledge transfer to industry and commercial exploitation of research.

The conference will also look to future global concerns for the water sector, attracting high-profile speakers from industry and government officials. National and international speakers will also highlight the benefits of collaborative networking for innovative research in the environmental sector.

Further Information and Online Registration
www.b2match.eu/atwarm2013

ATWARM 2013 Brokerage Event
Water – The Greatest Global Challenge
15 May 2013, The Helix, Dublin.

OGIB - Brokerage Event

Date: 15 May 2013
City/country: Esbjerg, Denmark
Sectors: Energy
Registration: 25 April 2013

The OGIB is the annual matchmaking event for the offshore oil & gas industry organised by the Danish cluster for the offshore industry. Enterprise Europe Network is promotion partner on the event. The OGIB event takes place in the capital for the Danish oil & gas industry in Esbjerg on May 15, 2013.

The offshore oil & gas industry consists of thousands of business specializing in each their branch of the supply chain The OGIB event is dedicated towards creating contacts to new customers, suppliers and cooperative partners within the offshore oil & gas industry.

Further Information and Registration
www.denmark.ogib.biz

OFFSHORE OIL & GAS
INTERNATIONAL
BUSINESS2BUSINESS
EVENT 2013



International Matchmaking Events

2013 Asia-EU Matchmaking event Beijing

Date: 21-23 May 2013
City/country: Beijing, China
Sectors: Energy
Environment protection
Agriculture - Forestry
Registration: 13 May 2013

Matchmaking event in Beijing, China 21-23 May 2013 with a visit to the 16th China Beijing International High-Tech EXPO.

Sectors focused at the Matchmaking event:

- Electronic Information and Communication
- Engineering and Manufacturing
- New Materials and New Energy
- Environmental Protection
- Agriculture and Green Technology
- Bio-Engineering and Pharmaceuticals

Organizer: CCPIT Hunan /EEN Central China and Europa Institutet/EEN Mälär Region

Further Information

www.b2bmatchmakingbeijing2013.com



AgroB2B@NSFair

Date: 22 May 2013
City/country: Novi Sad, Serbia
Sectors: Food - Agro Industry
Registration: 28 April 2013

EEN Serbia in cooperation with Novi Sad Fair and Chamber of Economy of Vojvodina organize an International Brokerage Event "AgroB2B@NSFair" at 80th International Agricultural Fair in Novi Sad.

The main target group is producers and traders of food, though the event is open to companies and other interested parties from all relevant sectors such as: agricultural mechanization, fertilizers and plant protection, packaging, renewables in agriculture, food production equipment, etc.

AgroB2B@NSFair promotes business cooperation across borders, including trade and production agreements, joint ventures and joint access to third markets, as well as exchange of technology and know-how and cooperation on projects with a view of rising competitiveness and innovation, financed by the EU and other donors.

International Agricultural Fair in Novi Sad is the most significant agribusiness event in Serbia and the Western Balkans region. It is one of the top 5 fairs in Europe and top 10 in the world according to Eichberg Ag Trade Show Report from 2010. This year it will round up the tradition of 8 decades by hosting the most relevant individuals, associations and companies in the agribusiness, from 50 countries from all around the world. This year's partner country is Croatia.

Further Information and Registration

<http://agrob2b-nsfair.talkb2b.net>



What can the Network do for you?

The Enterprise Europe Network was launched in February 2008 by the Commission's Directorate-General for Enterprise and Industry. It builds on the former Euro Info Centre (EIC) and Innovation Relay Centre (IRC) Networks, established in 1987 and 1995 respectively.

Who are we?

- 600 organisations
- Activities in more than 50 countries

How can we help you?

- We can help your company find relevant trading partners
- We help SMEs develop new products, open new markets and provide information on EU opportunities
- We advise SMEs on technical issues including IPR, standards and EU legislation
- We operate as an intermediary between entrepreneurs and EU decision makers and can help your company be heard in Europe

Some numbers...

- Business and technology partnership deals signed by 5,000 companies
- 23,000 profiles in the technology transfer and business cooperation databases
- More than half of companies using the Network have entered new markets
- 99.7% of clients surveyed would recommend the Network to others



Photo: Dorte Do Designer, Denmark

In October 2011, Nikolaj Bejer from the Danish company Food with You participated in the Enterprise Europe Network matchmaking at the food fair ANUGA in Cologne, Germany. He came home with at least two new business contacts - one of them, a Lithuanian company which is now a contractual business partner of Food with You.